

SEO Expert

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Phone :

Web :



Job Summary

Vacancy : 3

Deadline : Jul 23, 2024

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Employment Status : Freelance

Experience : 1 - 3 Years

Salary : £25000

Gender : Any

Career Level : Entry Level

Qualification :

Job Description

We are seeking a highly motivated, tenacious, and experienced Senior Bid Writer to join a fast growing SaaS business. You will lead the bid process, ensuring the delivery of high-quality proposals to potential and existing clients. This role is crucial in identifying business opportunities, managing and coordinating bid submissions, and influencing market position and growth. **Key Responsibilities:**

- Work with the Business Development team to map the market, using market intelligence tools to identify, evaluate, and qualify new business opportunities.-
- Manage Bid Processes: Oversee the entire bid process, from preparation and submission to follow-up and post-contract award procurement processes, ensuring timely and successful bid submissions.
- Collaborate with internal teams, including sales, marketing, product, and mobilisation, to create comprehensive and compelling bid proposal
- Conduct bid reviews and debriefs to extract key learnings and insights, using this information to improve the bid process and increase success rates. Regularly update and maintain a library of content to enhance efficiency and effectiveness in future bid processes.
- Assist with Other Writing Duties during periods of reduced bid activit

Education & Experience

Strong understanding of Java 8, Microservices, Spring-boot, API Development and AWS Proficient in Core Java /J2EE technologies & Spring framework Experience in Pair programming

Must Have

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Educational Requirements

Compensation & Other Benefits

Pension Scheme.